

**BECOME A
PAYMENT
FACILITATOR
IN 6 EASY STEPS**

**For SaaS & Software Providers, Online
Marketplaces, Platforms and Developers**

**Integrate Payment Processing with your
Software or App**

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ABOUT



GlobalOnePay®, a division of Pivotal Payments Inc., is a leading provider of global omni-channel payment processing technologies and merchant services. The company's modular, scalable, cloud-based platform enables businesses of all sizes to grow faster by accepting a wider range of payments from virtually any market in the world.

GlobalOnePay also provides a comprehensive range of merchant services to help businesses increase sales and efficiencies for online, in-store, and mobile purchases.

BECOMING A PAYMENT FACILITATOR

BECOMING A PAYMENT FACILITATOR IS DIFFICULT, COMPLEX AND RESOURCE INTENSIVE! IT'S THE MAIN REASON WHY MANY COMPANIES CHOOSE ALTERNATIVE PAYMENT AGGREGATION MODELS THAT OFTEN CHARGE HIGHER TRANSACTION FEES AND DON'T ALLOW FLEXIBILITY IN DELIVERING PAYMENTS.

4 THINGS BUSINESSES NEED TO BECOME A PAYMENT FACILITATOR



CAPITAL

Large amounts of capital required to become a payment facilitator



RESOURCES

Additional staffing and resources to manage payments



LEGAL

Legal understanding of the payment industry to understand compliance and obligations



CLIENTS

Existing client base to start enabling payments and offset capital invested in being a payment facilitator

Introducing Payment Facilitator Connect

3 program levels to choose from

**MOST
POPULAR**

COMPLETE

Lowest risk, easiest to implement

- ✓ Full payment facilitation sponsorship
- ✓ Card brand registration and reporting
- ✓ Complete transaction reporting provided
- ✓ Chargeback reporting and management
- ✓ Managed funding and billing for all accounts

CHOICE

Flexibility to choose from à la carte service mix

- ✓ Customizable client enrollment process
- ✓ Share in the underwriting process
- ✓ Greater control of funding
- ✓ Ability to view and manage chargebacks
- ✓ Other customizable options available

CONTROL

Highest risk program, includes full user control

- ✓ Full liability for underwriting, risk, chargebacks, fraud, security and compliance
- ✓ Direct client care required
- ✓ Compliance and regulatory reporting necessary
- ✓ Customizable enrollment process, terms and pricing
- ✓ Direct client funding required

Payment Facilitator Connect Complete offers the most comprehensive payment aggregation solution so businesses can enable payments fast. Complete offers full-service support, technical assistance and customization features.

Why Payment Facilitator Connect Complete?

All-in-one payment facilitation program providing secure, reliable and multi-faceted payment processing



No large amounts of capital needed

- We'll take on the risk by being the registered Payment Facilitator.
- No need to invest additional time and resources in navigating the complexities of becoming a payment facilitator on your own.



No need to hire new staff or invest in technology

- Our team will provide full support and technical assistance.
- Automated Underwriting.
- Instant boarding.



We're your payments expert

- Our team will provide expertise and support to ensure your business is compliant with all card brands and legal regulations.



Go to market fast

- Start adding existing clients or grow your client base immediately and maximize revenues!
- Scalable platform that will grow as your business needs evolves.

STEP 1: REGISTRATION



Once you join our program, we'll do all the work for you to become a payments aggregator.

Our all-in-one Payment Facilitator solution offers full support including:

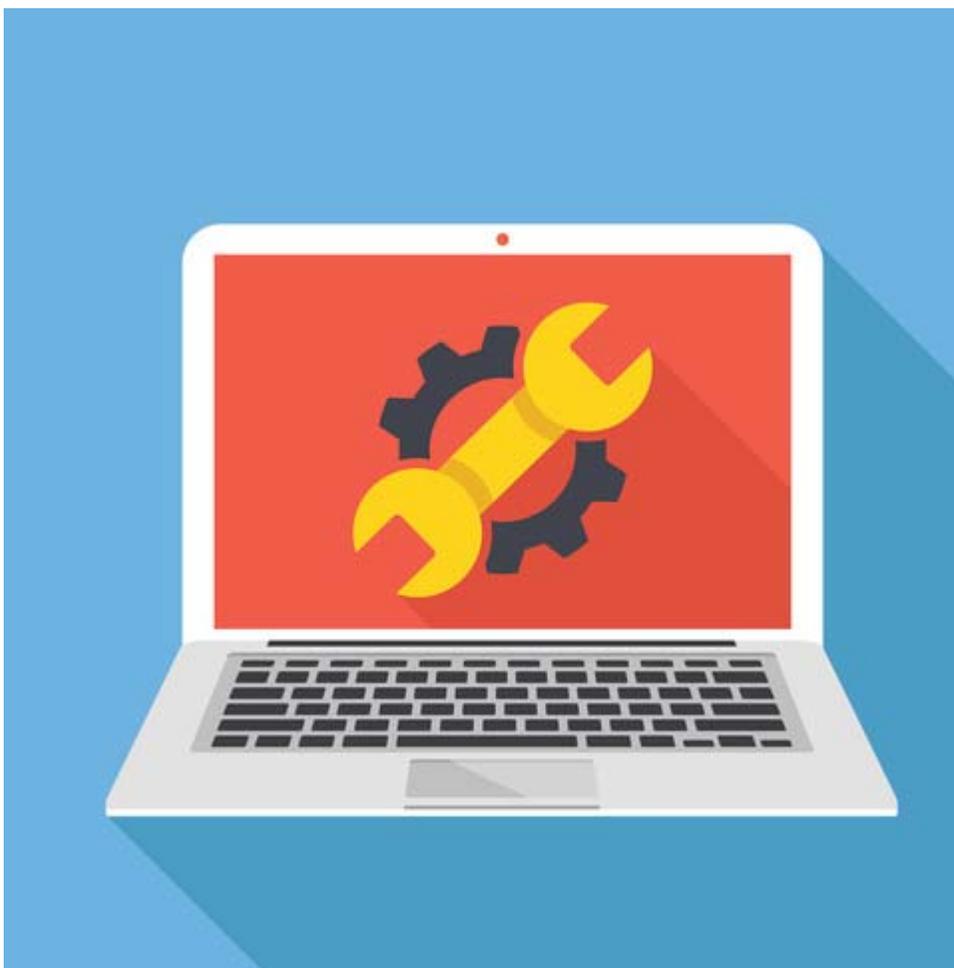
- Bank sponsorship
- Legal framework
- Card brand registration & reporting
- Activations
- Funding
- 2nd level support

STEP 2: SET-UP

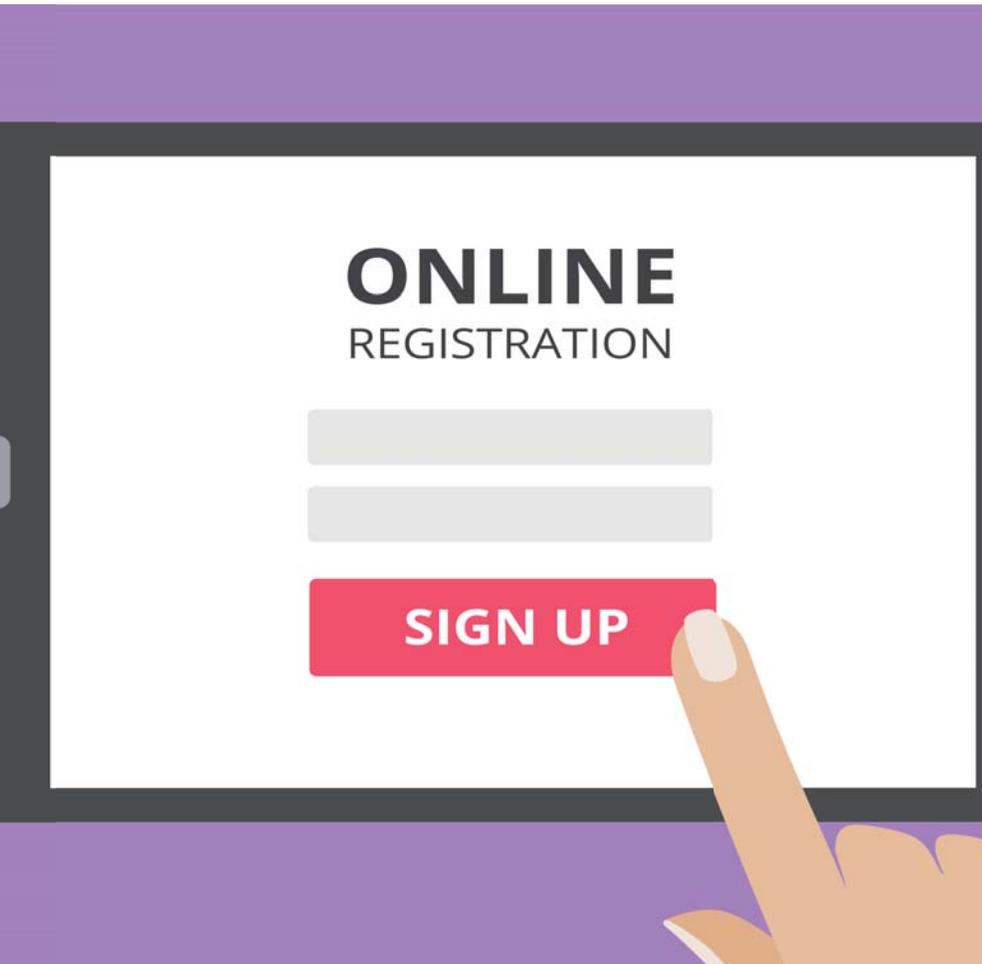
Customize payment and other preferences, plus track new client submissions and all transaction activities in our Partner Portal.

- Fully White Label Branded
- Customize color scheme, logos, and other features for sub-merchants to view
- Tailor email notifications and messages to all applicants

Implementation Team available to provide assistance.



STEP 3: INTEGRATION



Integrate client boarding to your website or app via API or a customizable Hosted Application form.

- Customer-friendly experience with no lengthy contract or terms and conditions required to review on the main application page
- ✓ “Click to Agree”
- Branded URLs
- Branded landing pages
- Automated and simple interface
- Customize required and optional application fields

STEP 4: ACCOUNT MANAGEMENT

Manage logins, permissions and track all submissions that come through Payment Facilitator Connect.

- Customize and brand email notifications for applicants
- Review all transactions and activities instantly

Receive real-time status alerts.

Customize portal settings for employees and accounts.



STEP 5: BOARDING & APPROVALS



Approvals, can be processed in near real-time.

- All submissions are screened to ensure compliance with fraud prevention and financial crime agencies.
- Once clients are activated, they can begin accepting payments.

Underwriting Legal Checklist:

- ✓ Automated KYC/KYB checks
- ✓ AML verification screening
- ✓ MATCH List screening (blacklist merchants)
- ✓ OFAC scanning and sanctions screening

STEP 6: TRACKING

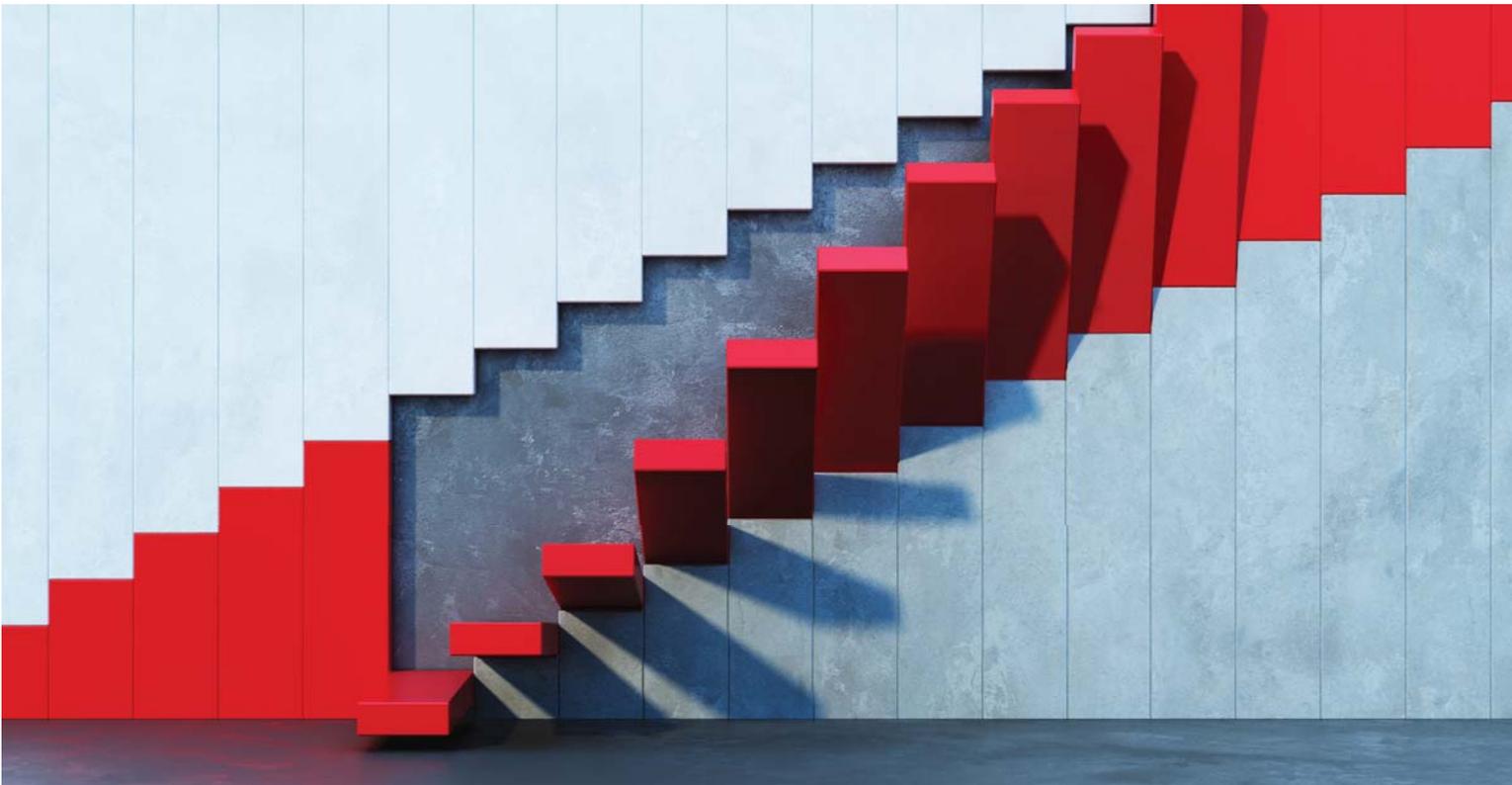
Track every transaction including funding, billing and chargebacks through our robust back-office dashboard or via API.

- Access full transaction data
 - ✓ Per transaction detail
 - ✓ Batch level

Electronic self-service chargeback management.



NEXT STEPS



Discovery

Meet to discuss business requirements, project planning, timing & implementation process.



Proposal

We'll evaluate all needs and specifications to offer the best payment facilitation solution at a competitive price point. We aim to deliver an aggressive proposal that fits your business requirements.



Technical Requirements

Our integration specialists will meet with your developers to evaluate your business infrastructure and ensure all needs are met from a technical standpoint.



Plan & Launch

An experienced Project Manager will be assigned to ensure a smooth integration, technical implementation, training and support during, before and after launch.

Visit www.GlobalOnePay.com/connect
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www.GlobalOnePay.com

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