



Trade Mission to Southern Africa

Botswana, Namibia, South Africa

09-19 September 2018

Organiser: British & Commonwealth Chamber of Commerce in Finland Ry (B3CF)

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Registration

British & Commonwealth Chamber of Commerce in Finland Ry (B3CF)
Hanna Rummukainen, project coordinator
+358 45 310 5910
hanna.rummukainen@b3cf.com

Registration deadline: 31.08.2018



In 2017, the B3CF has been recognised as a COBCOE Quality Standard certified chamber. To achieve this recognition, the chamber has successfully met the requirements in key areas of its operations, including: governance, financial management, membership development, partner engagement, events programme, trade development, corporate social responsibility and communications.



1. Introduction

The British and Commonwealth Chamber of Commerce In Finland Ry (B3CF) in cooperation with Embassies and High Commissions of South Africa, Namibia and Botswana, their trade and investment teams, local chambers of commerce, trade and professional associations would like to extend an invitation to you to join our mission trip to South Africa, Namibia and Botswana. Together, we will ensure connections are established and we will facilitate networking for this trip.

The purpose of this mission is to establish and grow business and investment opportunities that will be beneficial to the individuals, enterprises and countries involved, and for the future.

We would like to know what your key investment, trade and partnering interests are so we can assist in connecting you to the appropriate parties.



Route map

The invitation is open to all companies that belong to British-European Chambers of Commerce and Business Associations throughout the COBCOE membership.

The full list of COBCOE members can be found at:
<http://cobcoe.eu/membership/cobcoe-members/>

2. Organisers contacts

British & Commonwealth Chamber of Commerce in Finland Ry (B3CF)

Hanna Rummukainen
+358 45 310 5910
hanna.rummukainen@b3cf.com

Travel Agent: Afar Traveler Pty Ltd (South Africa)

Matthew Kearns
+27 72 961 1236, reach@tribaltourist.com

3. Introduction to South Africa, Namibia and Botswana

South Africa (SA)

SA has population of 56 million and 11 official languages with English being the primary administrative language.

Three capitals are recognised including Pretoria (Executive), Bloemfontein (Judicial) and Cape Town (Legislative), with Johannesburg is the largest city.

Dubbed the economic hub of the African continent with its association to the BRICS economies, makes it an attractive investor market. SA is geographically located at the tip of Africa and thus an ideal gateway to the rest of the continent.



Cape Town, South Africa

Namibia

Namibia is located south West of Africa and has a population of roughly 2.6 million and the capital Windhoek hosts 325,858 inhabitants. Namibia's official language is English and 12 other languages are recognised.

Namibia is tied into the South African economy and fluctuates accordingly. Namibia is considered an ideal alternative gateway to the rest of the SADC partly due to its geographical location and Walvis Bay port hub.



Windhoek, Namibia

Botswana

Botswana has a population of roughly 2.2 million with its capital Gaborone is home to a population of 231,592. The official languages are English and Setswana, however other minority languages are recognised.

Botswana strengths lie in its low levels of corruption (the lowest in Africa), good economic governance, liberal tax system and stable democracy. Botswana has also received positive reviews from international rating agencies.



Gaborone, Botswana

4. Socio-economic Cooperation

South Africa, Namibia and Botswana are member states of the Southern African Development Community (SADC), an intergovernmental organisation whose goal is to promote sustainable and equitable economic growth and socio-economic development through efficient productive systems, deeper co-operation and integration, good governance and durable peace and security among fifteen Southern African member states.

The Southern African Customs Union (SACU) comprises of the governments of the Botswana, Lesotho, Namibia, South Africa and Swaziland. Its aim is to maintain the free interchange of goods between member countries. It provides for a common external tariff and a common excise tariff to this common customs area. All customs and excise collected in the common customs area are paid into South Africa's National Revenue Fund. The revenue is shared among members according to a revenue-sharing formula as described in the agreement. South Africa is the custodian of this pool.

The Common Market for Eastern and Southern Africa (COMESA), the East African Community (EAC) and the SADC comprise of 26 countries with a combined population of 600 million people. The tripartite is set to implement free trade processes for market integration, infrastructure development and industrial development.

5. Currency

South Africa

The national currency is the South African Rand (ZAR).
1€=15,67 ZAR (4.7.2018)

Namibia

The national currency is the Namibia Dollar (N\$). Please note the N\$ is equivalent to the South African Rand. The rand is an accepted currency in Namibia however the N\$ is not accepted in South Africa.
1€=N\$15,67 (4.7.2018)

Botswana

The national currency is the Pula (BWP). The conversion to single euro fluctuates from 10-12 BWP. Botswana Banks accepts US Dollars, Pounds Sterling, Euro and South African Rands in cash and tipping is allowed in these currencies.
1€=12,12BWP (4.7.2018)

6. Visa Requirements

South Africa

EU citizens are visa exempt for a period of 90 days.

Namibia

EU citizens are visa exempt for a period of 90 days.

Botswana

EU citizens are visa exempt for a period of 90 days.

7. Itinerary

Date	Time	Event	Notes
Sun 09.09.2018		Flight to Gaborone (1-2 stops)	
Gaborone (3 nights)			
Mon 10.09.2018		Arrival to Gaborone Private Transfer to Hotel	Airport Sir Seretse Khama International Airport (GBE) (10km)
		Arrival to Hotel	Room50two Hotel
		Evening reception	TBC
Tue 11.09.2018	8.30-17.00	B2B meetings	TBC
Wed 12.09.2018	8.30-17.00	B2B meetings	TBC
		Evening Safari + dinner	
Thu 13.09.2018		Airport Transfer	Sir Seretse Khama International Airport
		Flight SW 742 departs 14h25 (1,5hrs)	
Windhoek (3 nights)			
Thu 13.09.2018		Arrival to Windhoek Group Transfer to Hotel	Hosea Kutako International Airport (41km)
		Arrival to Hotel	Windhoek Country Club Hotel and Resort
		Evening reception	TBC
Fri 14.09.2018	8.30-17.00	B2B meetings	TBC
Sat 15.09.2018	8.30-17.00	B2B meetings	TBC
Sun 16.09.2018		Group transfer to airport Flight SW715 departs 14h30 (2,5hrs)	
Cape Town (3 nights)			
Sun 16.09.2018		Arrival to Cape Town Group Transfer to Hotel	Cape Town International Airport
		Arrival to Hotel	Radisson Blu Waterfront Hotel
		Evening reception	TBC
Mon 17.09.2018	08.30-17.00	B2B meetings	TBC
Tue 18.09.2018	08.30-15.00	B2B meetings	TBC
	18.00	Dinner / Programme	TBC
Wed 19.09.2018		Return flight from Cape Town	

8. Hotels

Room50two, Gaborone, Botswana



<http://room50two.com>

Room50two, brand new and Situated in iTowers South, Botswana's tallest building, in the centre of the city's vibrant New CBD – suited equally for Businessmen, Diplomats and newly arrived families seeking comfortable temporary accommodation. Just a 20 minutes drive from the Airport and the Diamond Hub, Room50two is also in close proximity to all major Business Centres, Ministry of Trade, Government offices and Shopping Malls.

Accommodation: Premium Plus Rooms on B&B basis (Single occupancy)

Windhoek Country Club Hotel and Resort, Namibia



<http://www.windhoekhotel.net>

The Windhoek Country Club offers business and leisure travellers access to modern facilities, excellent service in a relaxed setting. The Country Club boasts an 18-hole golf course, well equipped gym, flowing river and swimming pool, casino and several dining options. Its location ensures easy access to all major business centres of Windhoek.

Accommodation: Luxury Room Accommodation on B&B basis (Single occupancy)

Radisson Blu Waterfront Cape Town, South Africa



<https://www.radissonblu.com/en/hotel-capetown>

Known to be the best business networking hotel, with a sunset deck at the water's edge, the Radisson Blu overlooks Cape Town's famous Robben Island and the Atlantic Ocean. The Radisson Blu Hotel Waterfront offers luxurious accommodation with free wireless internet access and a private marina. The Radisson Blu Hotel Waterfront is 20 minutes from the Cape Town International Airport. It's also 10 minutes from the central business district and Cape Town International Convention Centre.

Accommodation: Standard Double Room (Single occupancy)

9. Entertainment programme



Wed 12.09.2018

Evening Safari & Dinner - Mokolodi Game Reserve, Gaborone, Botswana

16:00-18:00 Wildlife Adventure, 2 hours game drive followed by bush dinner and welcome drink

Tue 18.09.2018

Dinner and Programme, Cape Town, South Africa

Programme will be announced shortly

10. International Flights (not included)

Below are the quickest route options, the prices of which vary based on airline and class options. Individuals are responsible for arranging a flight into Gaborone and a return flight from Cape Town.

Round trip	Multiple Airlines (Quickest option)
Helsinki-Gaborone (2 stops)	17h min
Cape Town-Helsinki (1 stop)	15h min
Round trip	Multiple Airlines (Quickest option)
London-Gaborone (1 stop)	14hr min
Cape Town-London (non-stop)	12h min

11. Cost Summary

Price: €3450 EUR / €3900 EUR (B3CF and COBCOE members / non members) per person, including the following:

- Flights GBE-WHK-CPT (Business Class)
- Accommodation for 9 nights, B&B
- All airport transfers
- Evening Safari & Dinner, Gaborone (12.09.2018)
- Dinner & Programme, Cape Town (18.09.2018)
- Business matchmaking & Facilitation

NB: International Flights to Gaborone and from Cape Town are not included

12. Additional Resources

The Southern African Development Community (SADC)

<https://www.sadc.int/>

Southern African Customs Union (SACU)

<http://www.sacu.int/>

South Africa

The South Africa Department of Trade and Investment

<http://www.thedti.gov.za/>

See list of visa exempt countries

<http://www.dha.gov.za/index.php/immigration-services/exempt-countries>

Namibia

The Namibia Ministry of Trade and Investment

<http://www.mti.gov.na/index.html>

Namibia Investment Centre

<http://investnamibia.gov.na/about-us/>

See list of visa exempt countries here

<http://www.namembassy.fi/index.php/consular-matters/do-i-need-visa>

Botswana

The Botswana Ministry of Trade, Investment & Industry

<http://www.gov.bw/en/Ministries--Authorities/Ministries/Ministry-of-Trade-and-Industry-MTI/>

Botswana Trade and Investment Centre

<https://www.gobotswana.com/>

See list of visa exempt countries at

<http://www.gov.bw/Ministries--Authorities/Ministries/Ministry-of-Labour--Home-Affairs-MLHA/Tools--Services/Services--Forms/Requirements-for-VISA-application/>

13. Vaccinations

- If you are travelling from a Yellow Fever Risk area, a proof of vaccination is required at the border of Botswana, Namibia, and South Africa.
- Cape Town, Gaborone and Windhoek are Malaria low risk.
- Optional vaccines for all three countries are Hepatitis A, Hepatitis B, Typhoid, Rabies and Cholera among others. In addition, please ensure you have had the routine vaccinations.

Check with your local practitioner for more information about the vaccinations.